

ANNUAL STATEMENT

RED LAKE COUNTY COOPERATIVE, INC.

Brooks, Minnesota

Years Ended January 31, 2022 and 2021



OFFICERS AND DIRECTORS

Todd Wieland	President
Conway Olson	Vice-President
Chuck Flage	Secretary-Treasurer
Ogden Farder, Jr.	Director
David Kiecker	Director
Kevin Amiot	Director
Robert Landsverk	Director

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Prepared From Audit Report of:
HENNEN & ASSOCIATES, P. L. C.
South St. Paul, Minnesota

RED LAKE COUNTY COOPERATIVE, INC.

Brooks, Minnesota

BALANCE SHEETS

January 31, 2022 and 2021

	<u>2022:</u>	<u>2021:</u>
ASSETS:		
CURRENT ASSETS:		
Cash and Cash Equivalents	\$ 808,317	\$ 406,357
Marketable Securities	1,199,224	1,180,378
Accounts Receivable, Less Allowance for Doubtful Accounts of \$73,276 (2022) and \$73,366 (2021)	1,105,043	581,270
Merchandise Inventory	3,502,675	4,306,972
Prepaid Expense and Other Current Assets	<u>2,605,719</u>	<u>2,834,931</u>
Total Current Assets	9,220,978	9,309,908
PROPERTY, PLANT AND EQUIPMENT	20,189,841	19,320,304
Less Accumulated Depreciation	<u>12,858,220</u>	<u>11,998,269</u>
	7,331,621	7,322,035
INVESTMENTS AND OTHER ASSETS:		
Investments in Cooperatives	<u>3,644,180</u>	<u>3,665,511</u>
TOTAL ASSETS	<u><u>\$ 20,196,779</u></u>	<u><u>\$ 20,297,454</u></u>
LIABILITIES AND PATRONS' EQUITIES:		
CURRENT LIABILITIES:		
Short-term Debt	\$ 770,198	\$ 247,354
Accounts Payable	2,180,533	3,759,151
Accrued Expenses	405,367	269,036
Patrons' Credit Balances	3,341,082	3,335,911
Patronage Refunds Payable in Cash	478,546	287,306
Income Taxes	34,000	94,000
Current Portion of Long-term Debt	<u>200,004</u>	<u>200,004</u>
Total Current Liabilities	7,409,730	8,192,762
LONG-TERM DEBT	<u>449,969</u>	<u>649,973</u>
Total Liabilities	7,859,699	8,842,735
PATRONS' EQUITIES:		
Capital Stock and Stock Credits	6,324,459	6,245,402
Patronage Refunds for Reinvestments	717,820	430,960
Unallocated Capital Reserve	<u>5,294,801</u>	<u>4,778,357</u>
Total Patrons' Equities	<u>12,337,080</u>	<u>11,454,719</u>
TOTAL LIABILITIES AND PATRONS' EQUITIES	<u><u>\$ 20,196,779</u></u>	<u><u>\$ 20,297,454</u></u>

(The accompanying notes are an integral part of the financial statements.)

RED LAKE COUNTY COOPERATIVE, INC.

Brooks, Minnesota

STATEMENTS OF OPERATIONS

Fiscal Years Ended January 31, 2022 and 2021

	<u>2022:</u>		<u>2021:</u>	
SALES	\$ 28,213,648	100.00%	\$ 21,589,399	100.00%
COST OF SALES	<u>21,783,753</u>	<u>77.21%</u>	<u>15,802,790</u>	<u>73.20%</u>
GROSS MARGIN	6,429,895	22.79%	5,786,609	26.80%
EXPENSES:				
Personnel:				
Salaries	2,298,118		2,166,046	
Payroll Taxes	173,013		158,299	
Employee Insurance	293,757		309,695	
Pension Expense	<u>135,277</u>		<u>120,573</u>	
	2,900,165	10.27%	2,754,613	12.76%
General:				
Depreciation	1,064,588		1,021,081	
Insurance	185,405		154,782	
Property and Business Taxes	61,040		47,682	
Rent	1,801		1,685	
Delivery Expense	204,798		218,048	
Supplies and Repairs	221,172		273,924	
Utilities	<u>136,008</u>		<u>131,788</u>	
	1,874,812	6.65%	1,848,990	8.56%
Administrative:				
Professional Services	14,271		13,937	
Bad Debts	1,444		1,076	
Data Processing	26,883		25,877	
Directors' Fees and Expense	10,224		10,384	
Meetings, Schools and Travel	8,721		6,738	
Advertising and Promotion	50,238		36,300	
Office Supplies and Expense	35,730		37,511	
Credit Card Expense	191,990		129,810	
Telephone	<u>37,198</u>		<u>37,974</u>	
	376,699	1.34%	299,607	1.39%
Interest and Other:				
Interest Expense	65,427		56,209	
Service Charges on Accounts	(19,526)		(17,697)	
Other Expense	16,164		14,849	
Other Revenue	<u>(339,482)</u>		<u>(637,916)</u>	
	(277,417)	(.98%)	(584,555)	(2.71%)
Total Expenses	<u>4,874,259</u>	<u>17.28%</u>	<u>4,318,655</u>	<u>20.00%</u>
LOCAL NET SAVINGS	1,555,636	5.51%	1,467,954	6.80%
PATRONAGE REFUNDS RECEIVED	<u>108,581</u>	<u>.38%</u>	<u>76,708</u>	<u>.36%</u>
SAVINGS BEFORE INCOME TAXES	1,664,217	5.89%	1,544,662	7.16%
INCOME TAXES	<u>10,877</u>	<u>.05%</u>	<u>(42,515)</u>	<u>(.20%)</u>
NET SAVINGS	<u>\$ 1,675,094</u>	<u>5.94%</u>	<u>\$ 1,502,147</u>	<u>6.96%</u>

(The accompanying notes are an integral part of the financial statements.)