

ANNUAL STATEMENT

RED LAKE COUNTY COOPERATIVE, INC.

Brooks, Minnesota

Years Ended January 31, 2024 and 2023



OFFICERS AND DIRECTORS

Todd Wieland	President
Conway Olson	Vice-President
Chuck Flage	Secretary-Treasurer
Ogden Farder, Jr.	Director
David Kiecker	Director
Kevin Amiot	Director
Bryan Landsverk	Director

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Prepared From Audit Report of:
HENNEN & ASSOCIATES, P. L. C.
South St. Paul, Minnesota

RED LAKE COUNTY COOPERATIVE, INC.

Brooks, Minnesota

STATEMENTS OF OPERATIONS

Fiscal Years Ended January 31, 2024 and 2023

	<u>2024:</u>		<u>2023:</u>	
SALES	\$ 29,902,316	100.00%	\$ 33,245,312	100.00%
COST OF SALES	22,585,213	75.53%	26,236,459	78.92%
GROSS MARGIN	7,317,103	24.47%	7,008,853	21.08%
EXPENSES:				
Personnel:				
Salaries	2,713,926		2,472,237	
Payroll Taxes	202,982		185,764	
Employee Insurance	303,036		297,079	
Pension Expense	178,752		144,001	
	3,398,696	11.37%	3,099,081	9.32%
General:				
Depreciation	1,085,604		1,080,748	
Insurance	246,407		206,239	
Property and Business Taxes	56,388		60,871	
Delivery Expense	285,512		311,949	
Supplies and Repairs	343,678		274,338	
Utilities	148,261		134,883	
	2,165,850	7.24%	2,069,028	6.22%
Administrative:				
Professional Services	14,824		14,464	
Bad Debts	1,244		1,134	
Data Processing	32,829		29,021	
Directors' Fees and Expense	22,521		11,212	
Meetings, Schools and Travel	23,244		22,505	
Advertising and Promotion	51,559		38,354	
Office Supplies and Expense	39,305		35,346	
Credit Card Expense	217,509		229,138	
Telephone	36,009		39,509	
	439,044	1.47%	420,683	1.27%
Interest and Other:				
Interest Expense	84,859		136,563	
Service Charges on Accounts	(25,790)		(24,494)	
Other Expense	27,085		93,142	
Other Revenue	(224,223)		(315,515)	
	(138,069)	(.46%)	(110,304)	(.33%)
Total Expenses	5,865,521	19.62%	5,478,488	16.48%
LOCAL NET SAVINGS	1,451,582	4.85%	1,530,365	4.60%
PATRONAGE REFUNDS RECEIVED	571,079	1.91%	56,126	.17%
SAVINGS BEFORE INCOME TAXES	2,022,661	6.76%	1,586,491	4.77%
INCOME TAXES	(290,343)	(.97%)	(303,701)	(.91%)
NET SAVINGS	\$ 1,732,318	5.79%	\$ 1,282,790	3.86%

(The accompanying notes are an integral part of the financial statements.)

RED LAKE COUNTY COOPERATIVE, INC.

Brooks, Minnesota

BALANCE SHEETS

January 31, 2024 and 2023

	<u>2024:</u>	<u>2023:</u>
ASSETS:		
CURRENT ASSETS:		
Cash and Cash Equivalents	\$ 371,461	\$ 656,607
Marketable Securities	1,178,890	1,131,192
Accounts Receivable, Less Allowance for Doubtful Accounts of \$68,124 (2024) and \$70,754 (2023)	737,659	1,030,626
Merchandise Inventory	4,184,263	4,193,840
Prepaid Expense and Other Current Assets	<u>1,941,989</u>	<u>1,826,097</u>
Total Current Assets	8,414,262	8,838,362
PROPERTY, PLANT AND EQUIPMENT	23,876,840	21,375,852
Less Accumulated Depreciation	<u>14,715,440</u>	<u>13,804,568</u>
	9,161,400	7,571,284
INVESTMENTS AND OTHER ASSETS:		
Investments in Cooperatives	<u>3,299,943</u>	<u>3,561,623</u>
TOTAL ASSETS	<u>\$ 20,875,605</u>	<u>\$ 19,971,269</u>
LIABILITIES AND PATRONS' EQUITIES:		
CURRENT LIABILITIES:		
Short-term Debt	\$ 597,492	\$ 174,231
Accounts Payable	1,711,299	1,820,526
Accrued Expenses	436,998	412,786
Patrons' Credit Balances	3,078,405	3,523,256
Patronage Refunds Payable in Cash	494,083	339,956
Income Taxes	168,000	88,000
Current Portion of Long-term Debt	<u>200,004</u>	<u>200,004</u>
Total Current Liabilities	6,686,281	6,558,759
LONG-TERM DEBT	49,961	249,965
DEFERRED TAX LIABILITY	<u>336,000</u>	<u>188,000</u>
Total Liabilities	7,072,242	6,996,724
PATRONS' EQUITIES:		
Capital Stock and Stock Credits	6,818,995	6,563,003
Patronage Refunds for Reinvestments	741,124	509,934
Unallocated Capital Reserve	<u>6,243,244</u>	<u>5,901,608</u>
Total Patrons' Equities	<u>13,803,363</u>	<u>12,974,545</u>
TOTAL LIABILITIES AND PATRONS' EQUITIES	<u>\$ 20,875,605</u>	<u>\$ 19,971,269</u>

(The accompanying notes are an integral part of the financial statements.)