

# ANNUAL STATEMENT

## RED LAKE COUNTY COOPERATIVE, INC.

Brooks, Minnesota

Years Ended January 31, 2026 and 2025



### OFFICERS AND DIRECTORS

Todd Wieland	President
Conway Olson	Vice-President
David Kiecker	Secretary-Treasurer
Matthew Schafer	Director
Kevin Amiot	Director
Bryan Landsverk	Director

\* \* \* \* \*

Prepared From Audit Report of:  
HENNEN & ASSOCIATES, P. L. C.  
South St. Paul, Minnesota

**RED LAKE COUNTY COOPERATIVE, INC.**

Brooks, Minnesota

**STATEMENTS OF OPERATIONS**

Fiscal Years Ended January 31, 2026 and 2025

	<u>2026:</u>		<u>2025:</u>	
<b>SALES</b>	\$ 31,866,385	100.00%	\$ 27,029,577	100.00%
<b>COST OF SALES</b>	<u>23,518,847</u>	<u>73.80%</u>	<u>19,936,827</u>	<u>73.76%</u>
<b>GROSS MARGIN</b>	<b>8,347,538</b>	<b>26.20%</b>	<b>7,092,750</b>	<b>26.24%</b>
<b>EXPENSES:</b>				
Personnel:				
Salaries	2,827,359		2,720,236	
Payroll Taxes	239,575		208,490	
Employee Insurance	332,789		303,161	
Pension Expense	<u>153,437</u>		<u>171,629</u>	
	<b>3,553,160</b>	<b>11.15%</b>	<b>3,403,516</b>	<b>12.60%</b>
General:				
Depreciation	1,535,528		1,128,789	
Insurance	295,930		295,207	
Property and Business Taxes	49,847		61,406	
Delivery Expense	351,509		261,601	
Supplies and Repairs	360,395		339,850	
Utilities	<u>136,904</u>		<u>147,643</u>	
	<b>2,730,113</b>	<b>8.57%</b>	<b>2,234,496</b>	<b>8.27%</b>
Administrative:				
Professional Services	16,926		15,084	
Bad Debts	1,204		1,223	
Data Processing	43,166		43,403	
Directors' Fees and Expense	19,737		17,177	
Meetings, Schools and Travel	9,710		11,933	
Advertising and Promotion	51,043		47,438	
Office Supplies and Expense	37,977		40,650	
Credit Card Expense	192,916		180,434	
Telephone	<u>37,475</u>		<u>37,936</u>	
	<b>410,154</b>	<b>1.29%</b>	<b>395,278</b>	<b>1.46%</b>
Interest and Other:				
Interest Expense	510,958		324,976	
Service Charges on Accounts	(24,592)		(19,430)	
Other Expense	58,869		166,680	
Other Revenue	<u>(168,702)</u>		<u>(290,048)</u>	
	<b>376,533</b>	<b>1.18%</b>	<b>182,178</b>	<b>.67%</b>
<b>Total Expenses</b>	<b><u>7,069,960</u></b>	<b><u>22.19%</u></b>	<b><u>6,215,468</u></b>	<b><u>23.00%</u></b>
<b>LOCAL NET SAVINGS</b>	<b>1,277,578</b>	<b>4.01%</b>	<b>877,282</b>	<b>3.24%</b>
<b>PATRONAGE REFUNDS RECEIVED</b>	<u>281,250</u>	<u>.88%</u>	<u>904,754</u>	<u>3.35%</u>
<b>SAVINGS BEFORE INCOME TAXES</b>	<b>1,558,828</b>	<b>4.89%</b>	<b>1,782,036</b>	<b>6.59%</b>
<b>INCOME TAXES</b>	<u>(339,009)</u>	<u>(1.06%)</u>	<u>(213,095)</u>	<u>(.79%)</u>
<b>NET SAVINGS</b>	<b><u>\$ 1,219,819</u></b>	<b><u>3.83%</u></b>	<b><u>\$ 1,568,941</u></b>	<b><u>5.80%</u></b>

(The accompanying notes are an integral part of the financial statements.)

**RED LAKE COUNTY COOPERATIVE, INC.**

**Brooks, Minnesota**

**BALANCE SHEETS**

January 31, 2026 and 2025

	<u>2026:</u>	<u>2025:</u>
<b>ASSETS:</b>		
<b>CURRENT ASSETS:</b>		
Cash and Cash Equivalents	\$ 477,984	\$ 585,894
Marketable Securities	1,098,964	1,092,545
Accounts Receivable, Less Current Expected		
Credit Losses of \$65,427 (2026) and 66,394 (2025)	1,259,132	882,764
Merchandise Inventory	6,225,000	4,808,388
Prepaid Expense and Other Current Assets	<u>2,609,056</u>	<u>2,008,141</u>
 Total Current Assets	 11,670,136	 9,377,732
<b>PROPERTY, PLANT AND EQUIPMENT</b>		
Less Accumulated Depreciation	<u>32,376,719</u>	<u>31,425,438</u>
	<u>17,232,500</u>	<u>15,804,691</u>
	15,144,219	15,620,747
<b>INVESTMENTS AND OTHER ASSETS:</b>		
Investments in Cooperatives	<u>3,284,233</u>	<u>3,495,134</u>
 <b>TOTAL ASSETS</b>	 <b><u>\$ 30,098,588</u></b>	 <b><u>\$ 28,493,613</u></b>
 <b>LIABILITIES AND PATRONS' EQUITIES:</b>		
<b>CURRENT LIABILITIES:</b>		
Short-term Debt	\$ 2,724,434	\$ 1,535,319
Accounts Payable	1,619,708	1,175,775
Accrued Expenses	426,209	471,495
Customers' Prepayments	3,434,010	3,853,570
Patronage Refunds Payable in Cash	338,000	416,386
Income Taxes	202,000	166,000
Current Portion of Long-term Debt	<u>300,000</u>	<u>300,000</u>
 Total Current Liabilities	 9,044,361	 7,918,545
<b>LONG-TERM DEBT</b>	<b>5,400,000</b>	<b>5,700,000</b>
<b>DEFERRED TAX LIABILITY</b>	<b><u>551,000</u></b>	<b><u>399,000</u></b>
 Total Liabilities	 14,995,361	 14,017,545
<b>PATRONS' EQUITIES:</b>		
Capital Stock and Stock Credits	7,532,842	7,023,183
Patronage Refunds for Reinvestments	507,000	624,579
Unallocated Capital Reserve	<u>7,063,385</u>	<u>6,828,306</u>
 Total Patrons' Equities	 <u>15,103,227</u>	 <u>14,476,068</u>
 <b>TOTAL LIABILITIES AND PATRONS' EQUITIES</b>	 <b><u>\$ 30,098,588</u></b>	 <b><u>\$ 28,493,613</u></b>

(The accompanying notes are an integral part of the financial statements.)